

Club Budget Report, Subscription & Fee Rates

Kerikeri Cruising Club Incorporated

Account	Budget 2023	2024	2023 Actual
Trading Income			
Advertising Sales	3,200		3,274
Commission on Fuel	1,500		1,467
Interest Received - Club	1,992		3,078
Management Fee received by Club	40,000		25,279
Rental - Dinghy Storage	8,452		7,537
Rental - Pile Moorings & Trailer Parks	34,492		31,843
Rental Bach	996		3,240
Sales - Shirts, Burgees, & FOBs	996		1,590
Sundry Income - Club	0		1,413
Visitor Pool Income Received by Club	16,500		18,593
Entrance Fee	2,004		2,957
Total Trading Income	110,132		100,271
Cost of Sales			
Purchases - Shirts, Burgees & FOBs	400		520
Total Cost of Sales	400		520
Trading Account Gross Profit/Loss	109,732		99,751
Clubhouse Income			
Club Hire	500		538
Sales - Bar	84,000		79,110
Sales - Food	151,200		148,811
Total Clubhouse Income	235,700		228,459
Less Cost of Sales			
Gas & bottle hire - Club	(1,980)		(1,817)
Purchases - Bar	(33,168)		(32,372)
Purchases - Food	(73,536)		(71,452)
Wages - Clubhouse	(82,128)		(80,419)
Total Less Cost of Sales	(190,812)		(186,060)
Clubhouse Gross Profit/Loss	44,888		42,399
Clubhouse Expenses			
Cleaning - Club	2,352		2,336
Clubhouse Expenses	4,512		4,215
Light, Power, Heating - Club	7,500		7,169
Rates - Clubhouse	9,228		9,017
R & M - Buildings - Club	6,420		10,772
R & M - Plant & Equipment - Club	1,500		2,701
Rubbish - Club	3,096		2,872
Security - Club	1,260		2,610
Staff Welfare	5,328		5,024
Total Clubhouse Expenses	41,196		46,715
Clubhouse Net Profit/Loss	3,692		(4,317)
Keelboat Income			
Entry Fees - Keelboat	1,500		2,444
Sponsorship - Keelboat	4,000		5,436
Total Keelboat Income	5,500		7,880
Keelboat Expenses			
Keelboat Prizes/Vouchers	3,992		3,060

Keelboat Expenses inc prizegiving, printing etc	1,500	1,332
Keelboat Prizes - Rum	600	0
R & M - Keelboat Equipment	1,200	0
Total Keelboat Expenses	7,292	4,392

Keelboat Net Income	(1,792)	3,487
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Centreboard & Learn to Sail Income

Centreboard Regatta Income	1,000	1,426
Grants received for Centreboard Operating Activities	40,000	0
Learn to Sail Fees Income	11,050	11,043
School Community Sailing Experience Income	0	1,022
Sponsorship - Centreboard	2,500	2,500
Yacht Use Maintenance Fee Charged	600	794
Total Centreboard & Learn to Sail Income	55,150	16,785

Centreboard & Learn to Sail Expenses

Centreboard Coaching Payments	8,400	4,550
Centreboard Expenses & Admin	1,704	1,667
Centreboard Regatta Expenses	700	446
Learn to Sail Expenses - Fuel & other costs	2,004	914
R & M - Boats (Yachts)	3,000	2,144
Wages - Sailing Co-ordinator	40,000	0
Total Centreboard & Learn to Sail Expenses	55,808	9,720

Centreboard & Learn to Sail Net Income	(658)	7,065
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RIBs

RIB Boat Use/Maintenance Fee	0	1,896
R & M Boats (RIBs)	(4,992)	(3,924)
Total RIBs	(4,992)	(2,028)

House & Social/Launch & Cruise Expenses

House & Social Event Expenses	(1,644)	(398)
Launch & Cruise Expenses	(850)	(285)
Total House & Social/Launch & Cruise Expenses	(2,494)	(683)

House & Social/Launch & Cruise Net Income	(2,494)	(683)
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Total Trading & Activity Gross Profit & Net Income before Expenses	103,488	103,277
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Trading & Activity Summary of Gross Profit & Net Income

Trading Account Gross Profit/Loss	109,732	99,751
Clubhouse Net Profit/Loss	3,692	(4,317)
Keelboat Net Profit/Loss	(1,792)	3,487
Centreboard & Learn to Sail Net Profit/Loss	(658)	7,065
House & Social/Launch & Cruise Net Profit/Loss	(2,494)	(683)
RIBs	(4,992)	(2,028)
Total Trading & Activity Summary of Gross Profit & Net Income	103,488	103,277

Club Subscriptions

Subscriptions	122,232	119,426
Total Club Subscriptions	122,232	119,426

Total Net Trading & Activity Income inc Club Subscriptions	225,720	222,702
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Less Overheads

ACC Levy - Club	1,097	768
Accountancy - Club	3,500	2,520
Advertising - Club	200	0
Audit Fees - Club	8,500	5,050

Bank Fees - Club	2,600	2,662
Clean Club Programme	1,500	0
General Expenses - Club	2,196	1,555
IRD Penalties	0	250
Insurance - Club	27,905	14,898
IT, Software, Licenses, EFTPOS - Club	3,600	3,366
Legal expenses - Club	20,000	0
Licenses & Levies - Club	36,000	34,126
Low Value Assets	1,500	1,109
Marina Annual Fee Payable by Club	20,083	10,312
Printing, Postage & Stationery - Club	10,692	9,572
R & M - Grounds - Club	1,000	702
R & M - Major Maintenance - Club	40,000	10,084
Rates - Club Residue of Land	1,500	1,128
Security - Parking	5,280	2,640
Signage - Club	1,000	379
Telephone & Internet - Club	2,292	2,038
Travel - Club	200	69
Valuation Fees - Club	600	300
Wages - Club General	56,004	51,959
Youth Support & Donations Made	0	3,261
Total Less Overheads	247,249	158,749
Net Profit/Loss	(21,529)	63,953

Other Centreboard Items

Donations & Grants Received for Centreboard Capital Items	0	2,465
Total Other Centreboard Items	0	2,465

Club Subscription Rates & Charges

Subscription rates:

Family 2024 \$275. inc GST & increase in YNZ fee of \$3.11/membership (2023 \$256 inc GST)

Senior 2024 \$200 inc GST & increase in YNZ fee of \$3.11/membership(2023 \$185 inc GST)

Youth 2024 \$78 inc GST & increase in YNZ fee of \$3.11/membership(2023 \$70 inc GST)

Long Distance 2024 \$150 inc GST & increase in YNZ fee of \$3.11/membership(2023 \$138 inc GST)

Social 2024 \$78 inc GST & increase in YNZ fee of \$3.11/membership(2023 \$70 inc GST)

Crew 2024 \$78 inc GST & increase in YNZ fee of \$3.11/membership(2023 \$70 inc GST)

Long Service 2024 \$150 inc GST & increase in YNZ fee of \$3.11/membership(2023 \$138 inc GST)

Dinghy rack charges \$39 inc GST 6% CPI adjustment (2023 \$36.8 inc GST)

Dinghy locker charges \$159 inc GST 6% CPI adjustment(2023 \$150.2 inc GST)

Trailer parks charges \$649 inc GST 6% CPI adjustment(2023 \$612.2 inc GST)

Pile mooring charges \$911 inc GST, 6% CPI adjustment (2023 \$859 inc GST)

A one off fee of \$10 inc GST is charged on all new membership to cover the expense of one security FOB per membership. The FOB enables access to the marina & may be extended to other Club facilities over time.